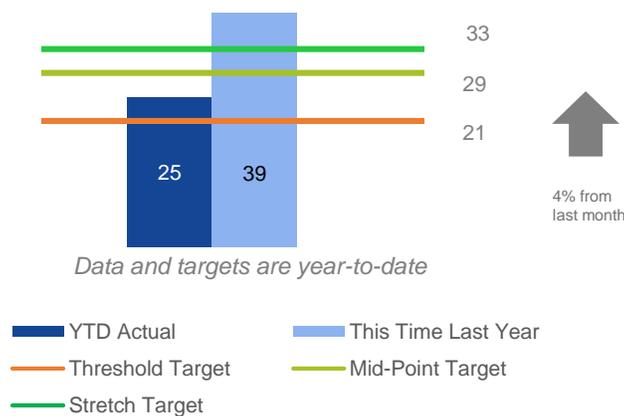


Are we housing guests?

Yes, but not as much as we would like. We are 14% below our mid-point target. The release of FY18 vouchers by DC government has been a bit delayed this year. Last year, the release started in December and thus a much larger number of guests obtained housing this time last year. Below are year-to-date numbers (October-December). Our annual target is helping to house 115 guests.

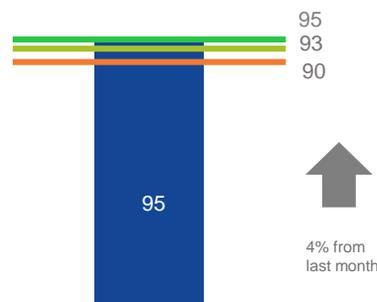
Number of MK guests we have helped house this year



Are formerly homeless guests remaining in housing?

Yes, and we are reaching our stretch target! Our strong eviction prevention work enables us to keep a high retention rate.

Percent of MK's PSH residents still in housing after 1 year

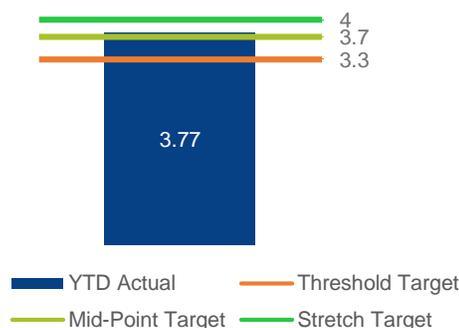


Are we delivering high-quality, guest-centered services?

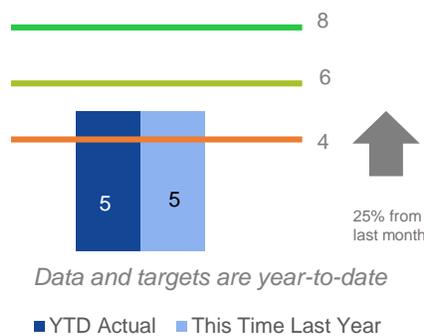
Yes. However, we do need to prioritize SSI/SSDI through SOAR and connecting guests to physical health services more.

Below are year-to-date numbers (October to December). Our annual targets are, SSI/SSDI through SOAR: 25; Mental Health connections: 190; and Physical Health connections: 270

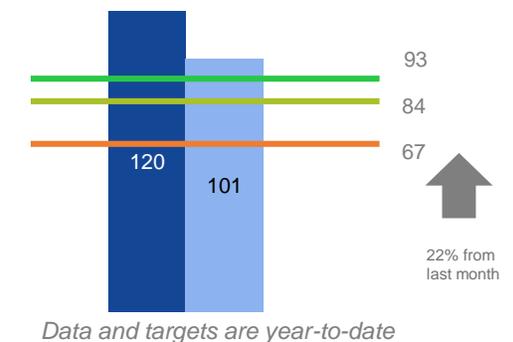
Average MK Plate score
(a tool developed by MK to measure the nutritional value of each meal. Scale is 1-4)



MK guests we helped obtain SSI/SSDI through SOAR



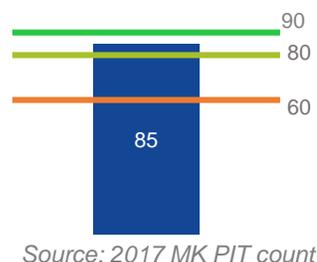
MK guests we helped connect to mental health services



MK guests we helped connect to physical health services



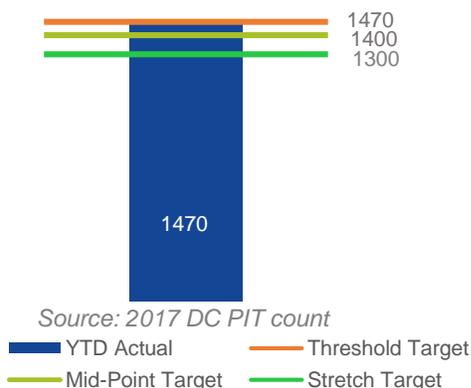
Percent of guests reporting MK is meeting their needs



Are we building and exerting our leadership to accelerate ending chronic homelessness in DC?

Yes. The annual Point-in-Time count will occur January 24th and we look forward to seeing the city-wide results a couple months after. We led *The Way Home Campaign* committee in building consensus around robust asks for the Mayor and City Council for the FY19 DC budget. The Coordinated Assessment and Housing Placement (CAHP) system has provided strong indication of the need - we need to invest more and thus have aggressive asks for ending chronic homelessness.

Number of individuals experiencing chronic homelessness in DC (lower is better)



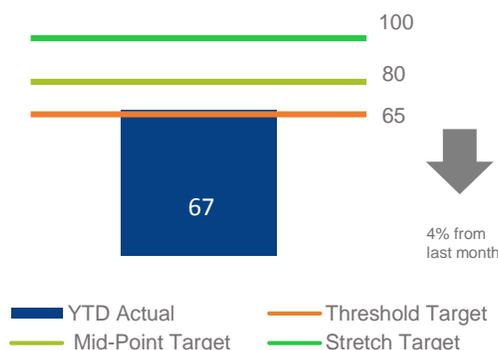
Amount invested in ending chronic homelessness by the DC government

Our FY19 budget asks equal **\$30.8 million in new funding to end chronic homelessness in DC**

Are we meeting our objectives?

No, there are more than expected measures not meeting their mid-point targets. We know some will improve throughout the year; others we need to step back and look at why we aren't reaching our targets. We will monitor all of our work closely as we progress through the year.

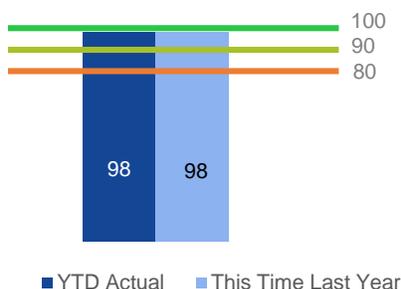
Percent of organizational mid-point targets met



Are we recruiting and retaining high-performing, values-centered staff?

Yes. After a number of transitions last year, we expect to maintain a relatively high staff retention rate this year.

Percent of staff retained



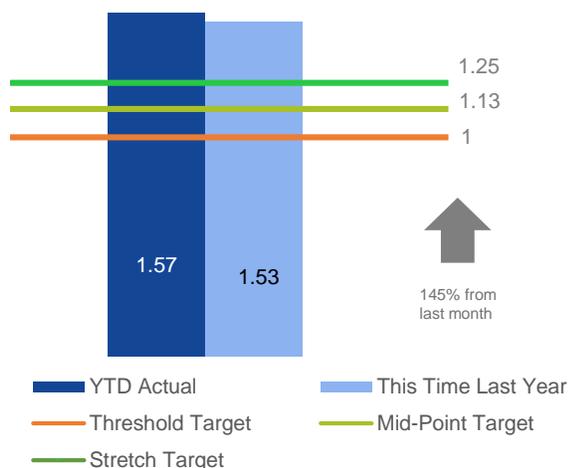
Do we have a positive performance-driven culture?

We use the two measures above to track our positive performance-driven culture.

Are we financially sustainable?

Yes. We exceeded our stretch target by 25% and raised half of our annual goal of \$3.1 million. The reporting of the number of months of expenses in reserves is a month delayed so doesn't take into account the revenue raised in December (or December's expenses).

Amount of non-contract revenue raised (in millions)



Months of expenses in reserve

