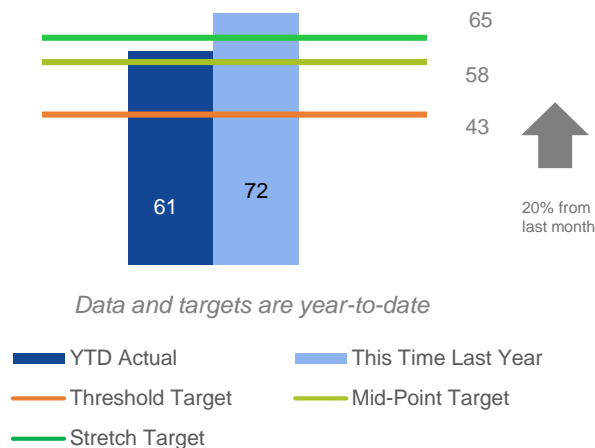


Are we housing guests?

Yes, and we have helped house more guests than our mid-point target. In order to meet our annual target, we need to help house 9 guests each month for the remaining 6 months of our fiscal year. That could be possible!

We will not help house as many guests as we did last year. It was an exceptional year and we do not expect to replicate that success this year.

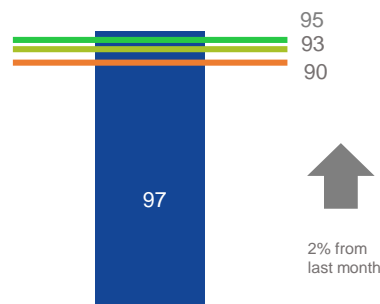
Number of MK guests we have helped house this year



Are guests formerly experiencing homelessness remaining in housing?

Yes, and we are above our stretch target! Our strong eviction prevention work enables us to keep a high retention rate.

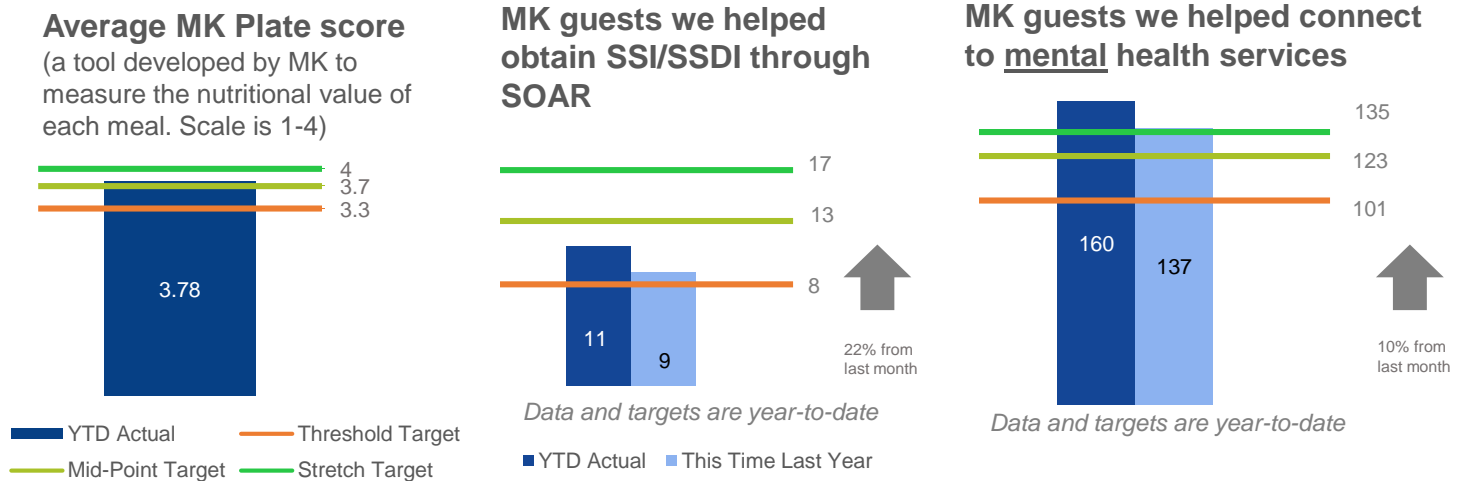
Percent of MK's PSH residents still in housing after 1 year



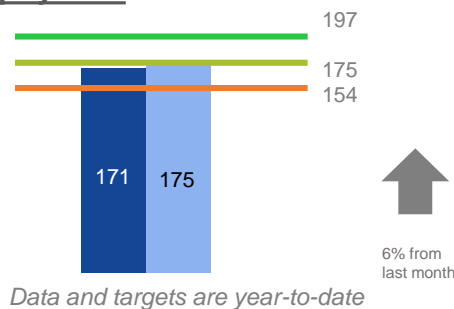
Are we delivering high-quality, guest-centered services?

Yes, even though the number of guests connected to physical health dropped below our mid-point target. We are just below the target so should continue to monitor closely. The number of guests we help obtain SSI/SSDI is below our mid-point target as well. However, we have helped more guests this year than last year!

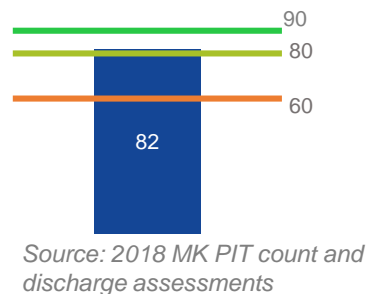
The average MK Plate score, connections to mental health services, and the number of guests reporting MK is meeting their needs all continue to meet or exceed mid-point targets!



MK guests we helped connect to physical health services



Percent of guests reporting MK is meeting their needs

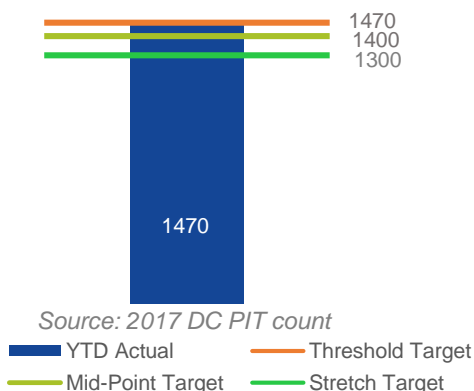


Are we building and exerting our leadership to accelerate ending chronic homelessness in DC?

Yes. The 2018 DC Point-in-time data will provide the number of individuals experiencing chronic homelessness in DC and should be released in May.

Mayor Bowser has released her FY19 budget. We are now engaging more with the City Council in hopes of increasing the amount invested in ending chronic homelessness in DC.

Number of individuals experiencing chronic homelessness in DC (lower is better)



Amount invested in ending chronic homelessness by the DC government

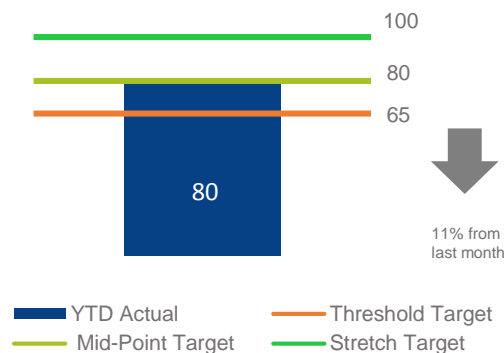
The Mayor has included about **\$8.3 million** in her FY19 budget for new funding to end chronic homelessness for about 320 individuals

Our FY19 budget asks were **\$32 million** in new funding to end chronic homelessness in DC

Are we meeting our objectives?

Yes, we are right at our mid-point target! The majority of our measures are on track. The two measures that are not meeting their mid-point targets are just below the target.

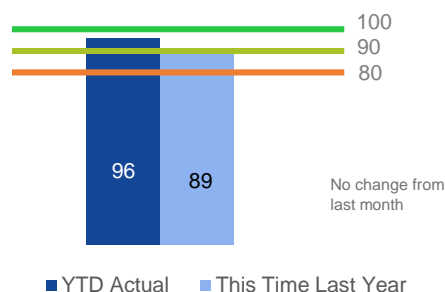
Percent of organizational mid-point targets met



Are we recruiting and retaining high-performing, values-centered staff?

Yes. After a number of transitions last year, we expect to maintain a relatively high staff retention rate this year.

Percent of staff retained



Do we have a positive performance-driven culture?

We use the two measures above to track our positive performance-driven culture.

Are we financially sustainable?

Yes, and have surpassed our mid-point target. While we haven't raised as much revenue as last year, that was expected and we continue to be financially sustainable.

Amount of non-contract revenue raised (in millions)



Months of expenses in reserve

