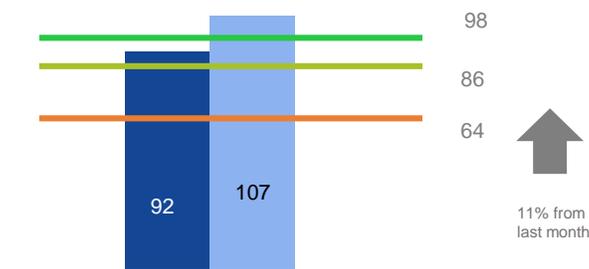


## Are we housing guests?

Yes! We are above our mid-point target for the fifth month in a row and have surpassed our annual threshold target (85 guests). Our annual mid-point target is helping 115 guests obtain housing - this is possible. We need to help about 8 guests per month for the remaining 3 months to reach this. We have averaged helping 10 guests per month this year.

We will not help house as many guests as we did last year. It was an exceptional year and we do not expect to replicate that success this year.

Number of MK guests we have helped house this year



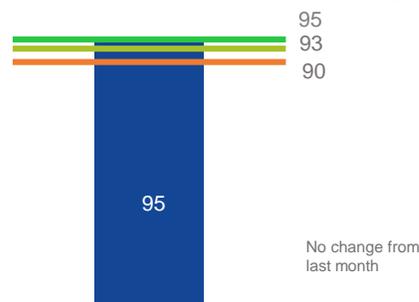
Data and targets are year-to-date



## Are guests who formerly experienced homelessness remaining in housing?

Yes, and we are at our stretch target! Our strong eviction prevention work enables us to keep a high retention rate.

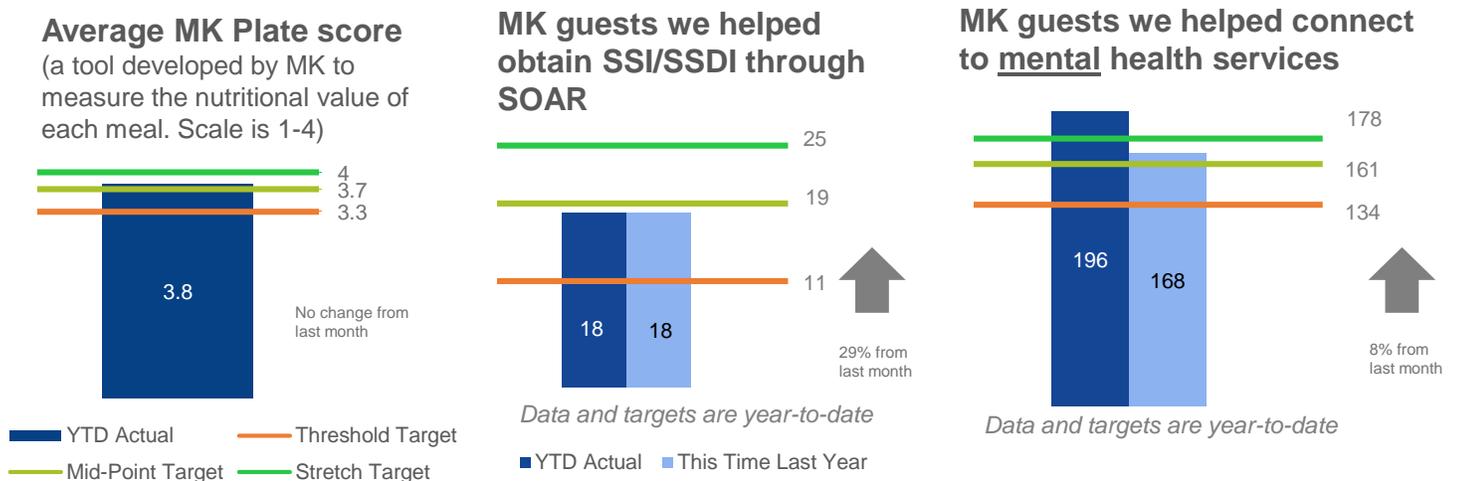
Percent of MK's PSH residents still in housing after 1 year



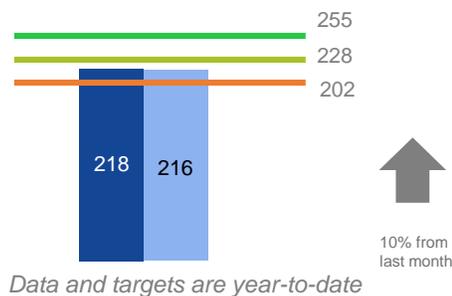
## Are we delivering high-quality, guest-centered services?

Yes and a number of these measures have continued to reach our mid-point targets or higher! Average MK Plate score, guests we help connect to mental health services, and guests reporting MK is meeting their needs have trended at or above mid-point targets for most of the year.

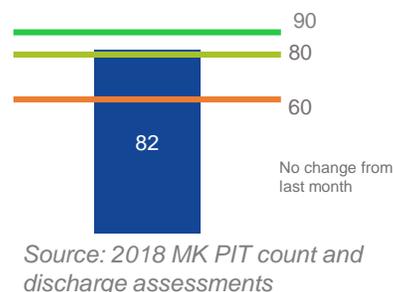
The two measures that are just below mid-point targets are guests we helped obtain SSI/SSDI through SOAR and guests we helped connect to physical health services. We have helped the same number of guests this year as we did last year for both measures! However, we set our targets for these measures to help more guests than what we helped last year so would like to be a bit higher than last year.



### MK guests we helped connect to physical health services



### Percent of guests reporting MK is meeting their needs



## Are we building and exerting our leadership to accelerate ending chronic homelessness in DC?

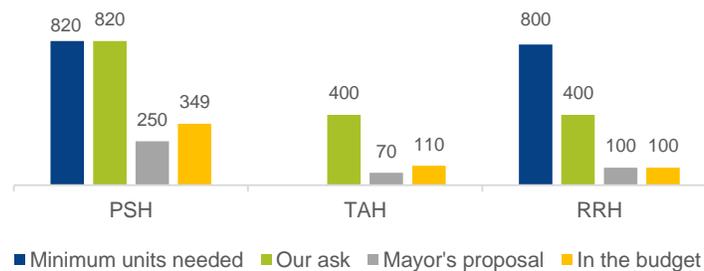
Yes, through *The Way Home* Campaign the number of units funded in the FY19 city-wide budget increased about 40% from last year! Even though this is lower than what we asked, we will always be aggressive with our budget asks. We expect everyone in our dining room and across the city to be housed and we know the city has the budget to fund our asks.

### Amount invested in ending chronic homelessness by the DC government

The City Council approved **\$11.4 million** in the city's FY19 budget for new funding to end chronic homelessness for about **559 individuals**

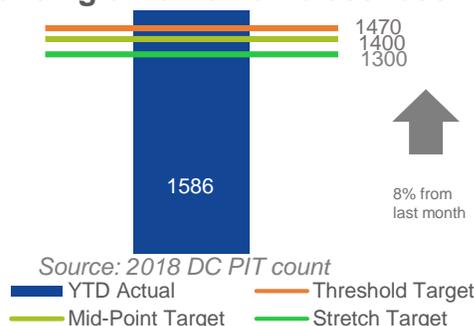
The Mayor has included about **\$8.3 million** and we asked for **\$32 million** in new funding

Overview of the city's FY19 budget



We are also exerting our leadership with the number of individuals experiencing chronic homelessness in DC. According to coordinated entry (CAHP) data, 1200 individuals were housed between 2017 and 2018 – something to be very proud of! However, through the Point-in-Time count, we did see an increase of individuals experiencing chronic homelessness in DC from 2017. Even though we track year-to-year and hope the numbers decrease each year, looking at trends over the years provides a better context to our work. The counts have decreased by 10% since 2013. We will continue to pursue the solutions we know work and monitor CAHP data to know progress in between the annual counts.

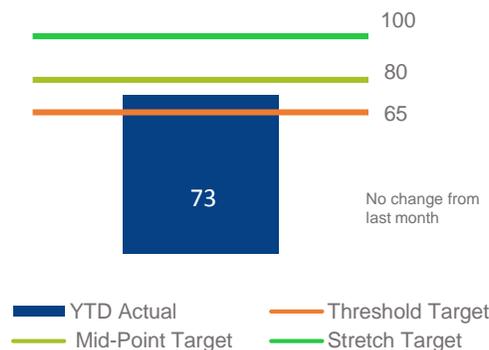
### Number of individuals experiencing chronic homelessness in DC (lower is better)



## Are we meeting our objectives?

There is room for improvement but we are doing fairly well. There are 3 measures not meeting mid-point targets: SSI/SSDI through SOAR, connections to physical health services, and the number of individuals experiencing chronic homelessness in DC.

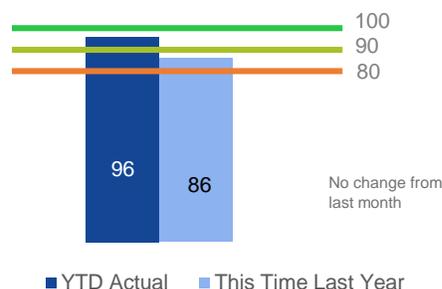
Percent of organizational mid-point targets met



## Are we recruiting and retaining high-performing, values-centered staff?

Yes. After a number of transitions last year, we expect to maintain a relatively high staff retention rate this year.

Percent of staff retained



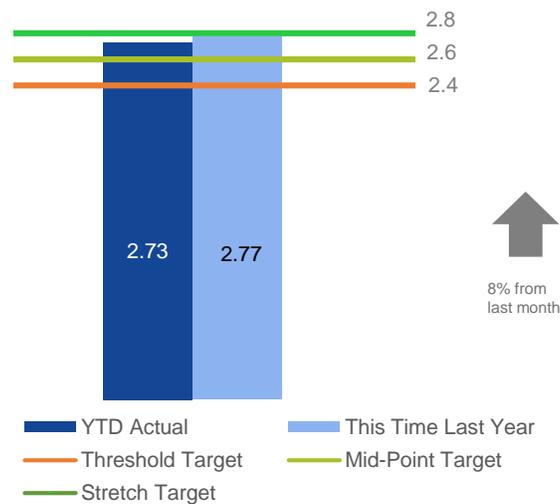
## Do we have a positive performance-driven culture?

We use the two measures above to track our positive performance-driven culture.

## Are we financially sustainable?

Yes, and we are above our mid-point targets! We are raising more money than expected and spending less. We are at similar numbers with last year and were not expecting to be so close. Hopefully that continues, but we don't expect to raise as much as we did last year.

Amount of non-contract revenue raised (in millions)



Months of expenses in reserve

