

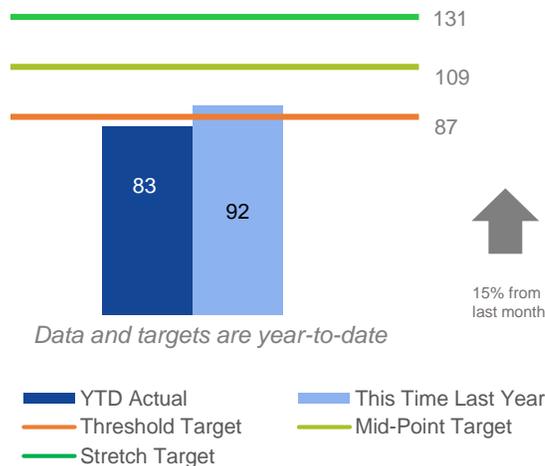
## Are we helping guests move into housing?

Yes, however we continue to be below our threshold target. We expect 15 guests to move into a new building development soon. Nevertheless, adding those 15 guests to the 83 we have helped move into housing this year, we are still below our mid-point target.

If all the guests who are currently matched to our programs move into housing in the next 3 months, we could reach our annual mid-point target.

Countdown to helping the 1,000<sup>th</sup> guest move into housing: Currently at 997 guests!

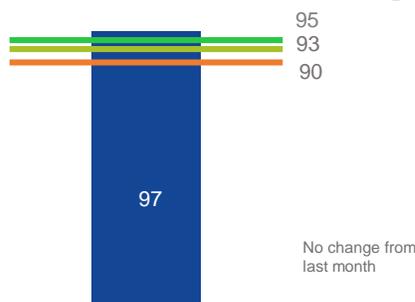
Number of MK guests we have helped move into housing this year



## Are guests who formerly experienced homelessness remaining in housing?

Yes, and we are above our stretch target! Our strong eviction prevention work enables us to keep a high retention rate.

Percent of MK's PSH residents still in housing after 1 year



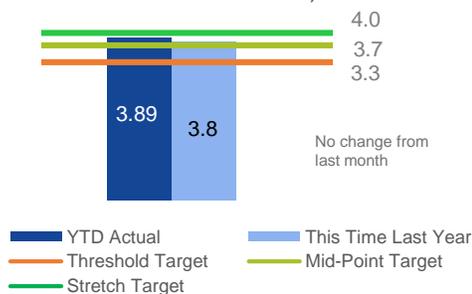
## Are we delivering high-quality, guest-centered services?

Yes! And we are consistent with our services. MK Plate score, guests connected to mental health services, physical health services, and our #1 value continue to be above mid-point targets. And all are actually closer to the stretch targets than the mid-point targets!

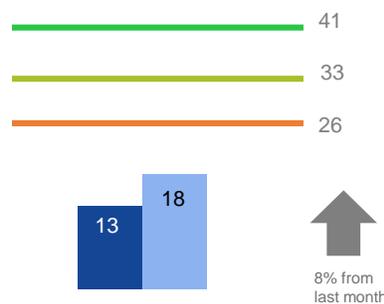
This month did not see as many guests receive SOAR approvals as we would hope. We likely will not reach our annual mid-point target of 44 guests obtain SSI/SSDI through SOAR. The SOAR team alone have submitted applications for 23 guests and we are working with at least 8 other guests across the organization on applications and reconsiderations for denials.

### Average MK Plate score

(a tool developed by MK to measure the nutritional value of each meal. Scale is 1-4)

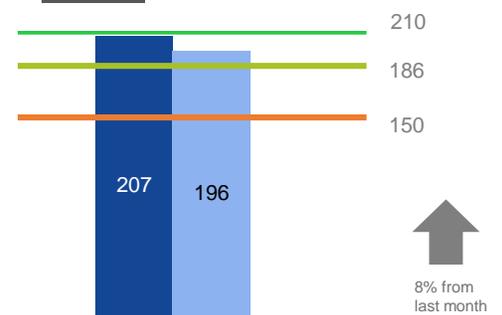


### MK guests we helped obtain SSI/SSDI through SOAR



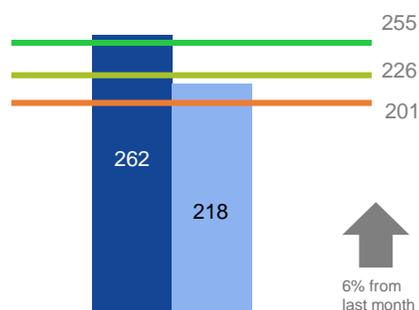
Data and targets are year-to-date

### MK guests we helped connect to mental health services



Data and targets are year-to-date

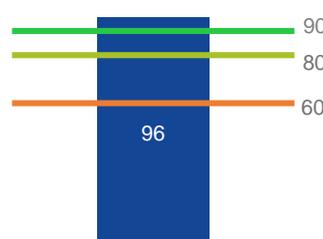
### MK guests we helped connect to physical health services



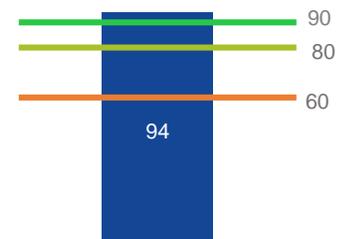
Data and targets are year-to-date

### Our #1 value, Guests are at the center of everything we do, is measured by asking guests two questions:

Percent of guests who feel that all Miriam's Kitchen staff treat them according to what they need, regardless of their race, gender, background, identity, or lived experience



Percent of guests who feel their needs and goals are met to the best of Miriam's Kitchen's abilities



Source: 2019 MK PIT count, Outreach GPRA, and PSH resident survey

## Are we building and exerting our leadership to accelerate ending chronic homelessness in DC?

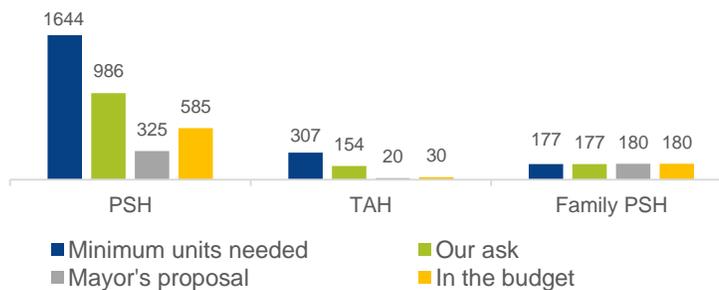
Yes, the DC Council added 260 PSH units to the Mayor's proposed budget. The FY20 budget will add more PSH for single adults than any budget in history! In total there is \$22.7 million in next year's budget for new housing units, ending chronic homelessness for 615 single adults and 180 families.

On January 23<sup>rd</sup> 2019, 1,374 individuals experiencing chronic homelessness were counted as part of the DC Point-in-Time count. This is a 13% decrease from last year and 7% decrease from two years ago!

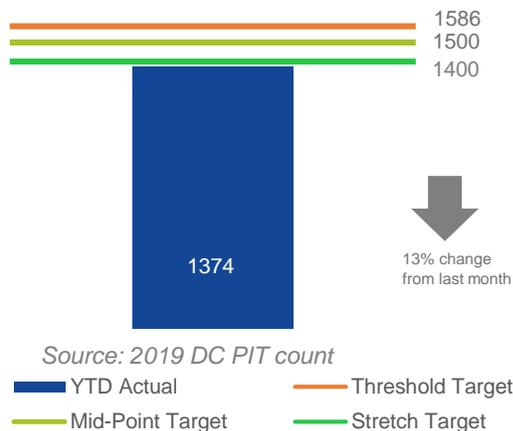
### Amount invested in ending chronic homelessness by the DC government

Our budget asks for FY20 through *The Way Home* Campaign totaling \$35.5 million

Overview of the city's FY20 budget



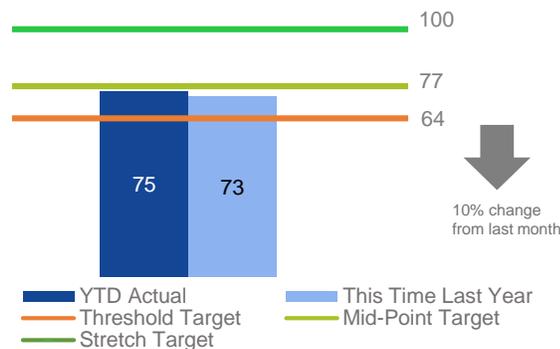
### Number of individuals experiencing chronic homelessness in DC (lower is better)



## Are we meeting our objectives?

Yes. We are at or above our mid-point target with 10 of our 14 measures, two measure are below our threshold target, and three measures are just below our mid-point target. We are working to prioritize those areas that are not meeting mid-point targets to the best of our abilities.

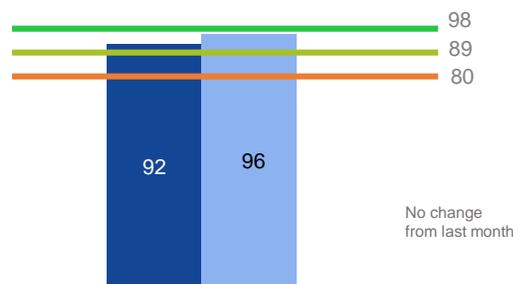
Percent of organizational mid-point targets met



## Are we recruiting and retaining high-performing, values-centered staff?

Yes. We have seen a couple staff leave so far this year but we know that staff are mainly leaving Miriam's Kitchen to go to graduate school or change fields and not leaving to go to another agency within our field. It is always sad to see staff leave, but we are excited for the new energy from the new staff already in place.

Percent of staff retained



## Do we have a positive performance-driven culture?

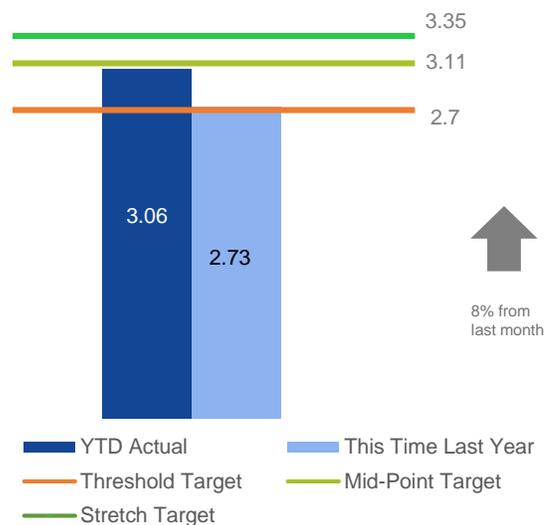
We use the two measures above to track our positive performance-driven culture.

## Are we financially sustainable?

Yes, we are just below our mid-point target. This year's fundraising targets are much higher than last year and the team's hard work is paying off. We have raised 12% more than this time last year.

We dropped a bit below our mid-point target for months of expenses in reserve in May. We are working hard to be good stewards of our resources!

**Amount of non-contract revenue raised (in millions)**



**Months of expenses in reserve**

