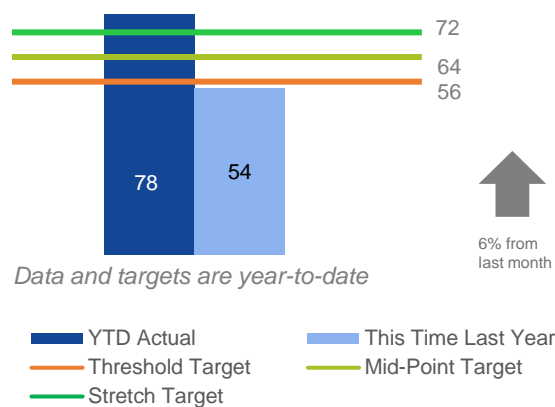


Are we helping guests move into housing?

Yes! All teams are above targets and thus as an organization, we are above our stretch target! We always strive to help as many guests as possible and it's amazing to see how many more guests we have helped move into housing than last year.

We have drastically changed our programs due to the coronavirus and city regulations. We continue to provide as many services as possible for our guests and help them achieve their goals and stay safe.

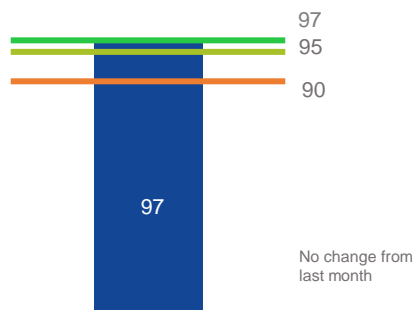
Number of MK guests we have helped move into housing this year



Are guests who formerly experienced homelessness remaining in housing?

Yes, and we are at our stretch target! Our strong eviction prevention work enables us to keep a high retention rate. For residents in housing after 2 years, our retention rate is 95%. For both years, at least 9 out of 10 residents are still in housing!

Percent of MK's PSH residents still in housing after 1 year



Performance Report

FY20: March



Are we delivering high-quality, guest-centered services?

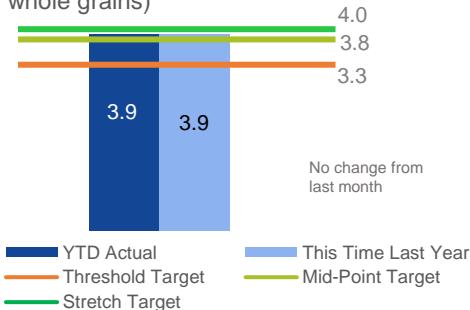
Yes! We are reaching most of our mid-point targets. MK Plate score is right in between our mid-point and stretch target. For guests we helped obtain SSI/SSDI through SOAR and Physical Health connections, we are above our stretch targets! We are working with clients who had SOAR applications submitted through the DHS SOAR team last year. They were in last year's targets not in this year's targets.

For guests we helped connect to mental health services, we are just under our threshold target. As much as we can in the next months, we will try and prioritize this area with our guests. With the coronavirus impacting our services, we might not be able to do so too often.

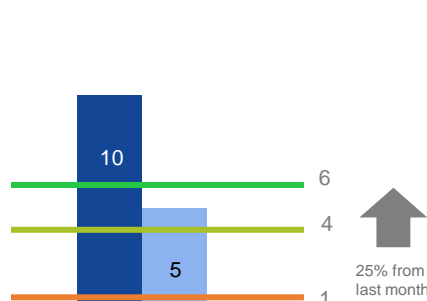
We have begun collecting data for the two questions we ask to evaluate our #1 Value. We will continue to collect data from PSH residents and determine a process for Outreach clients.

Average MK Plate score

(a tool developed by MK to measure the nutritional value of each meal. Scale is 1-4 measuring if a meal contains protein, fruit, vegetables, and whole grains)

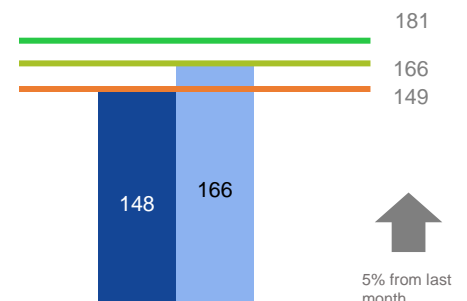


MK guests we helped obtain SSI/SSDI through SOAR



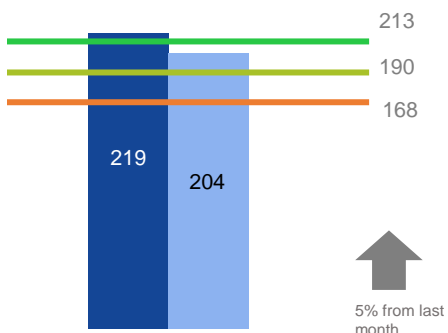
Data and targets are year-to-date

MK guests we helped connect to mental health services



Data and targets are year-to-date

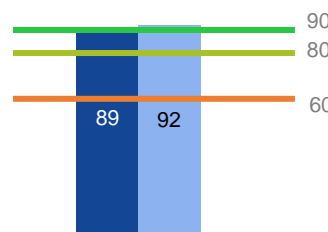
MK guests we helped connect to physical health services



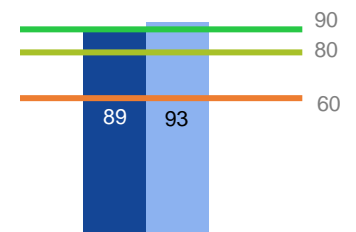
Data and targets are year-to-date

Our #1 value, Guests are at the center of everything we do, is measured by asking guests two questions:

Percent of guests who feel that all Miriam's Kitchen staff treat them according to what they need, regardless of their race, gender, background, identity, or lived experience



Percent of guests who feel their needs and goals are met to the best of Miriam's Kitchen's abilities



Source: MK PIT count and PSH resident survey completed to date. Last year's results include Outreach GPRA, we are still figuring out how to gather data this year

Are we building and exerting our leadership to accelerate ending chronic homelessness in DC?

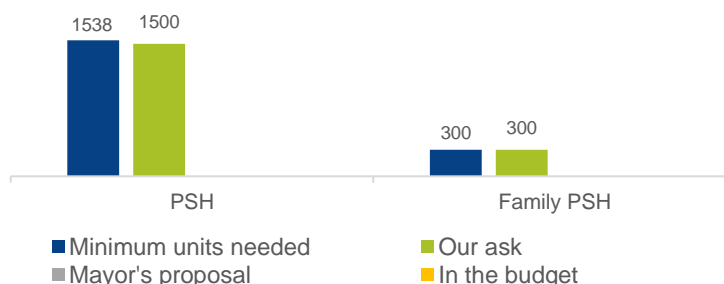
The DC Budget season is on hold but once back, we will work with our partners to ask the Mayor to invest \$51.6 million in her FY 2021 Budget. This would end chronic homelessness for 1,500 individuals and 300 families. We are also asking the Mayor to invest \$17.5 million in homeless prevention and diversion programs.

The Point-in-Time survey will be conducted late January and we will know the number of individuals experiencing chronic homelessness in DC a couple months later. Last year, 1,374 individuals were counted that night, so that is our threshold target for this year.

Amount invested in ending chronic homelessness by the DC government

We have developed our budget asks for the Mayor through *The Way Home* Campaign

Overview of the city's FY21 budget



Number of individuals experiencing chronic homelessness in DC (lower is better)



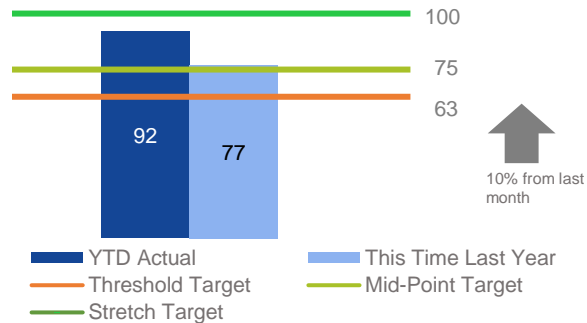
Source: 2020 DC PIT count



Are we meeting our objectives?

Yes. We are at or above our mid-point target with 11 of our 12 measures. There are 3 measures without data so as those are measured, this measure will change.

Percent of organizational mid-point targets met



Are we building and maintaining an equitable and inclusionary culture?

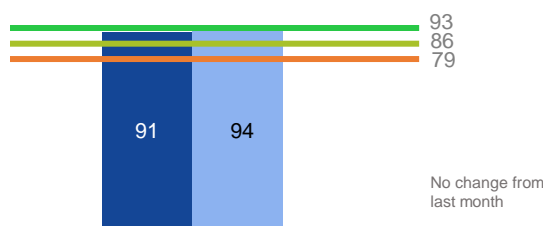
Percent of staff self reporting a strong sense of belonging at MK at the end of the fiscal year

We are working on setting targets

Are we recruiting and retaining high-performing, values-centered staff?

Yes, we are above our stretch target! We are busy recruiting for the many positions we currently have open and building a strong culture so that staff stay at Miriam's Kitchen.

Percent of staff retained

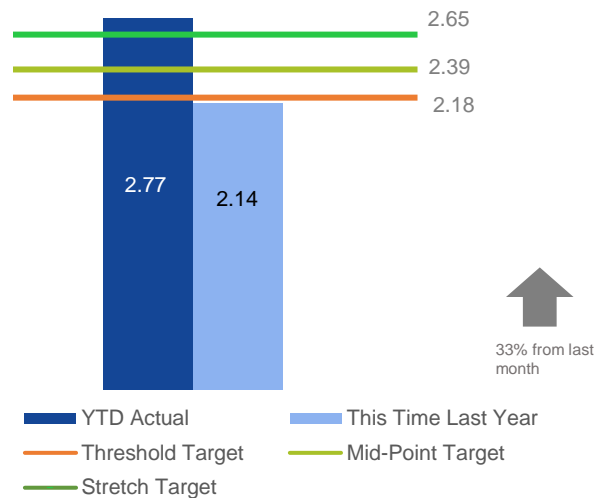


Are we financially sustainable?

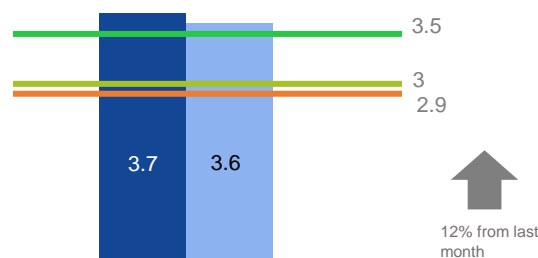
Yes! This was our second highest monthly fundraising so far this year! The number of new and online donations have both almost doubled this month. We have been busy fundraising to cover the additional costs we are incurring as we adapt programs due to the coronavirus. We have also received several media hits about our work during this times which we believe have helped our fundraising. We have canceled our May event, Mission Possible 2020 and are busy engaging our partners in creative ways to continue the partnerships for the year.

The reporting of our expenses in reserves are a month delayed. We are above our stretch target and last year for the first time this year! We have a larger budget this year so need more in reserves to cover a month of expenses than last year.

Amount of non-contract revenue raised (in millions)



Months of expenses in reserve



Source: February's expenses report